

## The Chemistry of Cosmetics

8

## How Chemical Engineers Make it Happen

March 16, 2016

### **MY "CURRICULUM VITAE"**

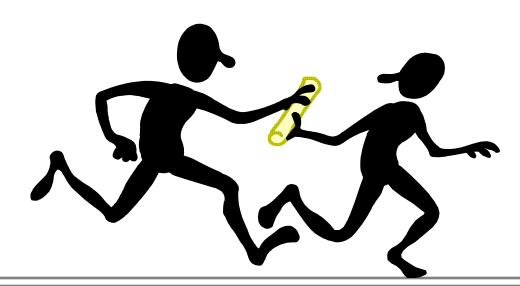


- Peter Sibilski, P.E., CEM, FAIChE
- Plant Manager, Pharmetic Manufacturing Co., LLC
- B.S. ChE 1981 from NJIT
- MBA, Technology Management from University of Phoenix
- Work experience includes:
  - Diamond Shamrock specialty chemicals
  - Occidental Chemical specialty chemicals
  - Henkel Chemical specialty chemicals
  - Olin Hunt microelectronics chemicals
  - BOC Gases industrial gases
  - Schering-Plough pharmaceuticals
  - ALZO International, Inc. specialty chemicals

## **PROJECT HAND-OFF**



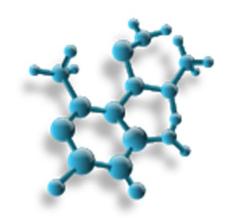
- The R&D / Applications Lab has just come up with a new formulation that you now have to scale up and make in the plant on a production level.
- The easy part is done the hard part (and the job of the Chemical Engineer), now begins......



### FORMULA / CHEMISTRY



- What are we making? (ester, urethane, etc.)
- What are the reactants? (solid, liquid, gas)
- Raw material availability?
  - » Readily available? (source?)
  - » Packaging?
  - » Specialty item?
  - » Long delivery time?
  - » Minimum quantities?
  - » Regulatory issues?
- Hazards of raw materials?
  - » Health
  - » Fire
  - » Reactivity / compatibility
  - » Other weird stuff?





### **FORMULA / CHEMISTRY**



## Isophorone Diisocyanate information

#### 2. Hazards Identification

#### **Emergency Overview**

DANGER! Color: Clear Form: liquid Odor: Pungent.

Toxic gases/fumes may be given off during burning or thermal decomposition. Closed container may forcibly rupture under extreme heat or when contents have been contaminated with water. Use cold water spray to cool fire-exposed containers to minimize the risk of rupture. Causes respiratory tract irritation. May cause allergic respiratory reaction. Harmful if inhaled. Respiratory sensitizer. Lung damage and respiratory sensitization may be permanent. Causes skin irritation. May cause allergic skin reaction. Skin sensitizer. Animal tests and other research indicate that skin contact with disocyanates can play a role in causing isocyanate sensitization and respiratory reaction. Causes eye irritation. May cause lung damage.

Potential Health Effects

Primary Routes of Entry: Skin Contact, Inhalation, Eye Contact

Medical Conditions Aggravated by Skin Allergies, Eczema, Asthma, Respiratory disorders

Exposure:

### **FORMULA / CHEMISTRY**



## Isophorone Diisocyanate information

#### 14. Transportation information

Land transport (DOT)

Proper Shipping Name: Isophorone diisocyanate

Hazard Class or Division: 6.1

UN/NA Number: UN2290

Packaging Group: III Hazard Label(s): Toxic

Sea transport (IMDG)

Proper Shipping Name: ISOPHORONE DIISOCYANATE

Hazard Class or Division: 6.1

UN-No:

Packaging Group:

Hazard Label(s):

Air transport (ICAO/IAT

Proper Shipping Name:

Hazard Class or Division:

UN-No:

Packaging Group:

Hazard Label(s):



Class 6 - Toxic materials and infectious substances

Division 6.1 Toxic materials

6.2 Infectious substances

Toxic

## **BY-PRODUCTS / EXCESS REACTANTS**

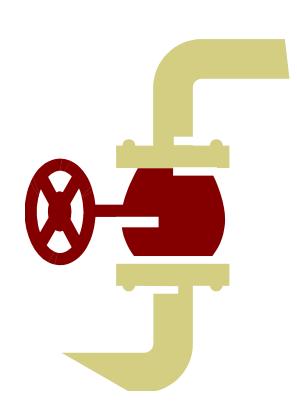


- What are they?
- Quantities?
- Can they be re-used?
- Will customer take them back?
- Will they need to be disposed of?
  - » Hazardous or non-hazardous waste?



# MANUFACTURING DETAILS / SCALE-UPAICHER WHERE TECHNOLOGY CONNECTS

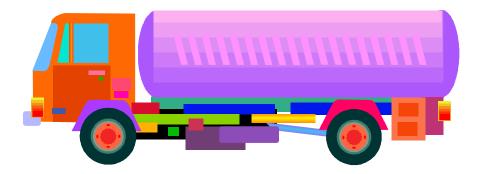
- How do we make this stuff?
  - » Is existing equipment sufficient?
  - » Viscosities?
  - » Melting / boiling points?
  - » Phase changes?
  - » Exotherms / endotherms?
  - » Temperature / pressure / vacuum?
  - » Catalyst systems used?
  - » Packaging requirements?
  - » Equipment clean-up issues?
  - » Potential for cross-contamination?
  - » Minimum batch sizes?



## **STORAGE / SHIPPING REQUIREMENTS**



- Special storage requirements?
  - » Heated / refrigerated storage req'd?
- Special shipping requirements?
  - » Heated / refrigerated shipment req'd?
- Shelf-life issues?
  - » Does it "go bad"?
- Can it be reworked if necessary?





## **ENVIRONMENTAL / SAFETY ISSUES**



- Will safety training be required?
- Will new MSDS's be required?
- Will new safety equipment be required?
- Are raw materials on the air permit list?
  - » Permit modification required?



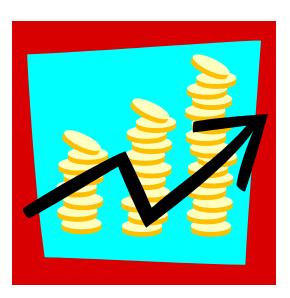
- » Annual batch reporting issues?
- Will equipment clean-up generate waste material?
  - » Disposal issues?
  - » Wastewater system upset potential?



### **ECONOMICS / PROFITABILITY**



- What is potential selling price?
- What are manufacturing costs?
  - » Raw materials
  - » Energy & utilities
  - » Labor & benefits
  - » Supervision / QC / Maintenance overhead
  - » Packaging costs
  - » Safety / environmental related costs
  - » Sales and marketing costs?
  - » R&D costs
  - » Miscellaneous costs
- Selling price > manufacturing cost? WINNER!
- Selling price < manufacturing cost? ??????????</li>



### **RELEVANCE?**



#### **COMMUNITIES EDUCATION**

Beauty and the Engineer

No, a cosmetics engineer is not a department store makeup clerk with a fancified title.

A small New York school has launched a new cosmetics engineering option within its master's in chemical engineering. The focus helps prepare students for jobs working with cosmetics and personal care

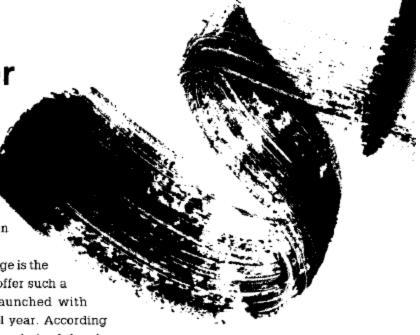
One student—a football and lacrosse player—wants to be "the nose" of the perfume industry. products and comprises rigorous courses such as Emulsion Technology.

Manhattan College is the first institution to offer such a program, which launched with the 2011–12 school year. According to Ann Marie Flynn, chair of the chemical engineering department, the program was driven by student requests. Cosmetic companies such as L'Oreal and Avon were hiring chemical engineers from the college, and students began asking about such a degree.

Flynn began searching for examples,

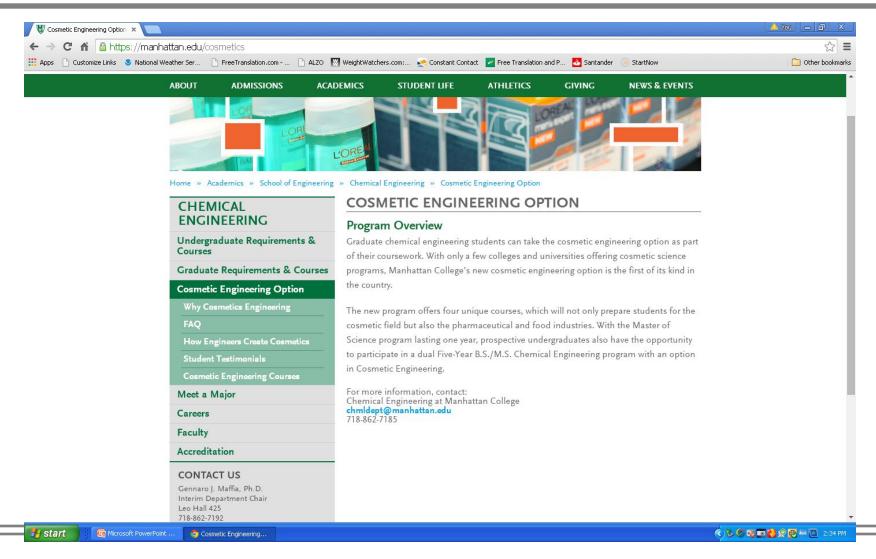
little of Manhattan College was the one to unearth this," she says.

Flynn began talking to engineers at cosmetics companies about what was missing in the education of students they hired and trained. That wish list



## YES, IT'S REAL!





## TO SUMMARIZE.....



- It's never as easy as they say it will be
- It never works the way it's supposed to work
- When it doesn't work they will not know how to fix it any better than you will
- You will always forget something
- Something will happen that you never expected
- You will need to remain flexible and adaptive
- Listen to your operators



"There is no expedient to which a man will not resort to avoid the real labor of thinking."

Sir Joshua Reynolds



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