LanzaTech

The Road to Awesome Jennifer Holmgren CEO LanzaTech





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A Few Predictions

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1876	"This 'telephone' has too many shortcomings to be seriously considered as a means of communication" Western Union Memo
1895	"Heavier-than-air flying machines are impossible" Lord Kelvin, President Royal Society
1920	"The wireless music box (radio) has no imaginable commercial value" David Sarnoffs Associates in response to his urgings for investments in the radio
1943	"I think there's a world market for maybe five computers" Thomas Watson, Chairman IBM
1949	"Computer in the future may weigh no more than 1.5 tons" Popular Mechanics forecasting the relentless march of science
1977	"There is no reason anyone would want a computer in their home" Ken Olson, President, Chairman and Founder of Digital Equipment
1981	"640K ought to be enough computer memory for anyone" Bill Gates



Predictions are simply extrapolations of the past...

...innovation expands the 'art of the possible'

...today's 'unimaginable' is tomorrow's 'conventional wisdom.'





That'll Never Work

220

1998: \$12/Watt 2016: ~ 2.50/Watt

1.9M in Energy Efficiency ~414,000 Americans Renewables 170,000 Advanced Vehicles

> 2016 new electricity generation 9564 MW Renewable (wind, hydro, solar) 8187 MW Fossil (NG, oil, coal)

\$2.05/gallon At-scale Domestically-produced 2nd generation

That'll Never Work

STAYING BELOW 2°C: THE CHOICES WE FACE

With current pledges on the table to cut emissions, we are heading to a 3.3° C warming future. No further action before 2020 will limit society's choices. As temperatures rise, so do the impacts. Global enhouse ga 90 missions (GtCO,eq.) 3-4°C 80 2015 Adaptation highly questionable 70 DOHA Unprecedented heat waves COPENHAGEN 60 2-3°C 20-30% increase extreme precipitation KYOTO 50 Risk of global mass extinctions Global crop decline 40 Significant Amazon dieback 30 Millions risk displacement by sea level rise 20 Tipping point for Greenland Ice Sheet 1.5-2°C 10 High risks for regional food security 1.5°C Major risk to most coral reefs 0 Food production losses 1990 2000 2050 2030 2010 2020 2040 Extreme heat waves with severe societal impacts 2°C emissions pathway LEGEND Pathway to warming below 1.5°C in 2100 ©www.climateactiontracker.org Ecofys | Climate Analytics | PIK





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Energy can be Carbon Free



Aviation Fuel needs Carbon



Chemicals for Everyday Products need Carbon

Carbon: Problematic When Combusted

Outdoor Air Pollution Impact

CHINA: 1.2M premature deaths in China in 2010 Or 25M healthy years of life from the population.

USA: 200,000 early deaths every year (Equal to those who die from diabetes each year.)

The New York Times, April 1, 2013, sec. World / Asia Pacific, quoting from the *Global Burden of Disease Study 2010*, The Lancet, December 2012. Shindell, D. T. et al. (2016) Climate and health impacts of US emissions reductions consistent with 2C, Nature Climate Change, <u>doi:10.1038/nclimate2935</u>.







World Energy Outlook 2011: <u>http://www.iea.org/publications/freepublications/publication/weo2011_web.pdf</u> capturing cap EIA International Energy Outlook 2013: <u>http://www.eia.gov/forecasts/ieo/pdf/0484%282013%29.pdf</u>



Recycling Carbon













Commercial Scale Facilities





Caofeidian, China 16M gallons/year 2017









Commercial Scale Beyond Steel





Haryana, India 13M gallons/year Refinery offgas 2019



Modesto, California 8M gallons/year Biomass Syngas 2018







Ethanol-blend Fuels Reduce Particulate Emissions



30-40% reduction PM E0:E20 fuel blends

Storey et al., SAE Int. J. Fuels Lubr. 3(2):2010





Environmental Impact: LanzaTech Example

비미티



Steel mill gases from the Steelanol project can be used to fuel 100,000 cars per year... While saving the emissions of 80,000



Electric Mobility for Road Transport

Transition is underway for road transport

\$35,000 USD 200miles/charge

Current LanzaTech Commercial Projects Equivalent ~300k EVs on Road/Year











Aviation Fuel needs Carbon

Sustainable Aviation Fuel will Play a Key Role



SAJF will need to rise to 34% of total jet fuel consumption by 2040 to meet ICAO commitments

Carbon neutral growth post 2020

50% emissions reduction by 2050: 2005 levels Limited substitution options for aviation sector



Building Experience...

Steel (co)

Field experience since 2008

- 4 pilot/demo units; 2 @ 400k lpy capacity
- Over 70,000 combined hours on stream
- Multiple runs exceeding 2000 hours
- 3 commercial projects past basic engineering design; 2 permitted; 1 LLE

<u>999</u>

Syngas (co+H₂)

Field experience since 2014

- MSW Pilot facility in operation
- 2 commercial plants in basic engineering design
- Over 15,000 combined hours on stream since 2015



Refinery Gas (CO+H2+CO2)

Lab and engineering/design experience since 2015

- Continuous, stable ethanol production from low CO streams in lab
- High CO₂ utilization (>50% of carbon
- fixed from CO_2)







Stoichiometry of Ethanol Production with Different Gas Compositions









Demonstrated Over 30 New Products Directly from Gas

Carbon: Opportunities Today

Crossing the Valley of Death

capturing carbon, fueling growth

"I run in the darkness long before I ever dance under the lights" -Muhammad Ali

Capturing Carbon. Generating Revenue. Reducing Emissions. **NOW**

